## Lecture \#1 Notes Summary

- Introduction of games in extensive form (tree) and normal form (matrix).
- Notions of Nash equilibrium, best responses, and dominance.


## Administration

- Grade? $50 \%$ of the exercise points are required to be qualified to pass the exam.
- Timing: Wed, Thu
- Language: English
- E-mails
- Knowledge in Linear Programming ?
- Website:
http://www.zib.de/sagnol/vorlesungen/Vorlesung_game_theory_transportation_networks_WS1314.html


## Introductive example

- Extensive form of a game: Tree games
- Necessity to define numerical payoffs
- If players are rational: reasonning by backward induction
- Extensive games can be converted to normal form games
- Never play Dominated strategies
- Nash equilibrium


## Games in Extensive Form

A game in extensive form with $N$ player $P_{1}, \ldots, P_{N}$ is described by a game tree $T$, that is, a rooted tree with each non-terminal node labelled (owned) by a player $P_{i}$, and each leaf associated with a N-tuple of payoffs.

Definition 1 (Choice function). Let $T$ be a game tree. A choice function $c$ for player $P$ is a function that maps each node of $T$ owned by $P$ to one of his children $c(u)=v \in \operatorname{Ch}(u)$ (where $\operatorname{Ch}(u)$ denotes the set of child nodes of $u$ ).

But with a choice function we define actions at nodes that will never be reached. So we define

Definition 2 (Strategy). A subtree $S$ of $T$ is said to be a strategy for player $P$, or a choice subtree for $P$, if the following holds:
(i) If $u$ is a node of $S$ owned by $P$, then exactly one of the children of $u$ belongs to $S$;
(ii) If $u$ is a node of $S$ owned by another player, then all the children of $u$ are in $S$;

Definition 3 (Game in extensive form). A game in extensive form is defined by a triple $\Gamma=\left(T,\left\{P_{1}, \ldots, P_{N}\right\},\left\{\Sigma_{1}, \ldots, \Sigma_{N}\right\}\right)$, where $T$ is a game tree, $P_{1}, \ldots, P_{N}$ are the players of the game and $\Sigma_{i}$ is the set of available strategies for player $i$

A game is of perfect information if only one player moves at a time and if each player knows every action of the players that moved before him at every point. A way to formalize this definition is:

Definition 4 (Perfect information). A game $\Gamma=\left(T,\left\{P_{1}, \ldots, P_{N}\right\},\left\{\Sigma_{1}, \ldots, \Sigma_{N}\right\}\right)$ is of perfect information if for every player $P_{i}, \Sigma_{i}$ is the set of all possible choice subtrees for $P_{i}$ in $T$.

The next proposition shows that the outcome of the game is well defined if we know the strategy $S_{i}$ played by each player $P_{i}$.

Proposition 1. Let $\Gamma=\left(T,\left\{P_{1}, \ldots, P_{N}\right\},\left\{\Sigma_{1}, \ldots, \Sigma_{N}\right\}\right)$ be a game in extensive form. If each player $P_{i}$ chooses a choice subtree $S_{i} \in \Sigma_{i}$, then the intersection of the $S_{i}$ 's form a path from the root of $T$ to a terminal node $z$. We denote by $\pi_{i}\left(S_{1}, \ldots, S_{N}\right)$ the $i^{\text {th }}$ component of the $N$-tuple payoff associated with that vertex $z$.

Proof. cf. Exercise 2 of the worksheet \#1.
The payoffs can be used to define an essential "solution concept" of game theory: the concept of Nash equilibrium. Roughly speaking, it is a situation from which no player wants to depart if the others keep playing the same strategy.

Definition 5 (Nash equilibrium). A N-tuple of strategies $S_{1}^{*}, \ldots, S_{N}^{*} \in \Sigma_{1} \times \ldots \times \Sigma_{N}$ is a Nash equilibrium of the game iff for every $i$ and for every strategy $S_{i} \in \Sigma_{i}$,

$$
\pi_{i}\left(S_{1}^{*}, \ldots, S_{i}^{*}, \ldots, S_{N}^{*}\right) \geq \pi_{i}\left(S_{1}^{*}, \ldots, S_{i}, \ldots, S_{N}^{*}\right)
$$

A crucial result from von Neumann and Morgenstern (1944) states the existence of a Nash equilibrium for a game in extensive form with perfect information:

Theorem 2. Let $\Gamma=\left(T,\left\{P_{1}, \ldots, P_{N}\right\},\left\{\Sigma_{1}, \ldots, \Sigma_{N}\right\}\right)$ be a game in extensive form. If $\Gamma$ is of perfect information, then $\Gamma$ has at least one Nash equilibrium.

Proof. Proof by backward induction in the exercise 7 of the worksheet $\# 1$.

## Games in normal form

Every game $\Gamma=\left(T,\left\{P_{1}, \ldots, P_{N}\right\},\left\{\Sigma_{1}, \ldots, \Sigma_{N}\right\}\right)$ can be converted to a game in normal form, i.e. a game defined by its payoff function only:

$$
\boldsymbol{\pi}: \Sigma_{1} \times \ldots \times \Sigma_{N} \mapsto \mathbb{R}^{N}, \quad \boldsymbol{\pi}\left(S_{1}, \ldots, S_{N}\right)=\left[\pi_{1}\left(S_{1}, \ldots, S_{N}\right), \ldots, \pi_{N}\left(S_{1}, \ldots, S_{N}\right)\right]^{T}
$$

Most often, we will study games in their normal form directly, without even giving their extensive form.

Definition 6 (Game in normal form). Let $X_{1}, \ldots, X_{N}$ be finite sets and let $\boldsymbol{\pi}$ be a function that maps the cartesian product $X_{1} \times \ldots \times X_{N}$ to $\mathbb{R}^{N}$. Then, $\boldsymbol{\pi}$ is called a game in normal form with the sets of pure strategies $X_{1}, \ldots, X_{N}$.

Not all the normal form games have a Nash equilibrium, as illustrated by the game of matching coins: $P_{1}$ and $P_{2}$ hold either a coin of $1 \$$ or $5 \$$ in their closed hand. They reveal their coin simultaneously: $P_{1}$ wins the coins if the coins are the same, while $P_{2}$ wins if the coins are different.
$\left.\begin{array}{l}P_{1} / P_{2} \\ 1 \\ 5\end{array} \quad \begin{array}{cc}(1,-1) & 5 \\ (-1,1) \\ (-5,5) & (5,-5)\end{array}\right)$

In order to cope with this problem, we introduce the concept of mixed strategy:

Definition 7 (Mixed strategy). A mixed strategy for Player $i$ is a probability distribution over $\Sigma_{i}=$ $\left(S_{1}^{i}, \ldots, S_{n_{i}}^{i}\right)$. It can be represented by a vector $\boldsymbol{p}^{i} \in \Delta_{n_{i}}$ of dimension $n_{i}$, where $\Delta_{n}$ stands for the probability simplex

$$
\Delta_{n}:=\left\{\boldsymbol{p} \in \mathbb{R}^{n}: \forall k=1, \ldots, n, p_{k} \geq 0, \quad \sum_{k=1}^{n} p_{k}=1\right\}
$$

The value $p_{k}^{i}$ can be interpreted as the propability that Player $P_{i}$ chooses Strategy $S_{k}^{i}$.

The payoff function $\boldsymbol{\pi}$ can be extended to mixed strategies as follows:

Definition 8 (Payoff for mixed strategies). If every player $P_{i}$ commits to a mixed strategy $\boldsymbol{p}^{i} \in \Delta_{n_{i}}$, the expected payoff of player $P_{i}$ is

$$
\tilde{\pi}_{i}\left(\boldsymbol{p}^{\mathbf{1}}, \ldots, \boldsymbol{p}^{\boldsymbol{N}}\right)=\sum_{\left(k_{1}, \ldots, k_{N}\right)}\left(\prod_{j=1}^{N} p_{k_{j}}^{j}\right) \pi_{i}\left(S_{k_{1}}^{1}, \ldots, S_{k_{N}}^{N}\right),
$$

where the sum is carried over all the possible $N$-tuples of strategies. With a slight abuse of notation, we will still write $\pi$ instead of $\tilde{\pi}$.

We next introduce the notion of best responses, which says what a player should play if the strategies of the others are fixed.

Definition 9. Denote by $\boldsymbol{p}^{-\boldsymbol{i}}:=\left(\boldsymbol{p}^{\mathbf{1}}, \ldots, \boldsymbol{p}^{\boldsymbol{i - 1}}, \boldsymbol{p}^{\boldsymbol{i + 1}}, \ldots, \boldsymbol{p}^{\boldsymbol{N}}\right)$ the subprofile of mixed strategies played by the players other than $P_{i}$. We say that $\boldsymbol{p}^{\boldsymbol{i}} \in \Delta_{n_{i}}$ is a best response to $\boldsymbol{p}^{-\boldsymbol{i}}$ if

$$
\pi_{i}\left(\boldsymbol{p}^{\boldsymbol{i}}, \boldsymbol{p}^{-\boldsymbol{i}}\right)=\max _{\boldsymbol{q} \in \Delta_{n_{i}}} \pi_{i}\left(\boldsymbol{q}, \boldsymbol{p}^{-\boldsymbol{i}}\right)
$$

The set of best responses for the player $P_{i}$ to the subprofile of other's strategies $\boldsymbol{p}^{-\boldsymbol{i}}$ is denoted by

$$
B R_{i}\left(\boldsymbol{p}^{-\boldsymbol{i}}\right):=\underset{\boldsymbol{q} \in \Delta_{n_{i}}}{\arg \max } \pi_{i}\left(\boldsymbol{q}, \boldsymbol{p}^{-\boldsymbol{i}}\right) .
$$

Proposition 3. Consider a game $\boldsymbol{\pi}$ with $N$ players, and let $\boldsymbol{p}^{-\boldsymbol{i}}:=\left(\boldsymbol{p}^{\mathbf{1}}, \ldots, \boldsymbol{p}^{\boldsymbol{i}-\mathbf{1}}, \boldsymbol{p}^{\boldsymbol{i}+\mathbf{1}}, \ldots, \boldsymbol{p}^{\boldsymbol{N}}\right)$ be the subprofile of mixed strategies played by the players other than $P_{i}$.
(i) Player $P_{i}$ has always a pure strategy $S_{k}^{i}$ that is a best response to $\boldsymbol{p}^{-\boldsymbol{i}}$.
(ii) If the pure strategies of $P_{i}$ in best response relationship to $\boldsymbol{p}^{-i}$ are $\left(S_{k_{1}}^{i}, S_{k_{2}}^{i}, \ldots, S_{k_{r}}^{i}\right)$, then the set of best responses $B R_{i}\left(\boldsymbol{p}^{-\boldsymbol{i}}\right)$ is the set of mixtures of the pure strategies $\left(S_{k_{1}}^{i}, S_{k_{2}}^{i}, \ldots, S_{k_{r}}^{i}\right)$. In other words, $B R_{i}\left(\boldsymbol{p}^{-\boldsymbol{i}}\right)$ is a nonempty convex polytope whose extreme points are the pure best response strategies to $\boldsymbol{p}^{-\boldsymbol{i}}$.

Proof. cf. Exercise 6 of the worksheet \#1.
The concept of Nash equilibrium can be translated to mixed strategies in a straightforward way, and we give an equivalent definition in terms of best responses:

Definition 10 (Nash equilibrium in mixed strategies). Consider a game $\boldsymbol{\pi}$ with $N$ players, where every player $P_{i}$ has the choice between $n_{i}$ pure strategies. A N-tuple of mixed strategies $\boldsymbol{p}_{*}^{\mathbf{1}}, \ldots, \boldsymbol{p}_{*}^{\boldsymbol{N}} \in$ $\Delta_{n_{1}} \times \ldots \times \Delta_{n_{N}}$ is a Nash equilibrium of the game iff for every $i$ and for every strategy $\boldsymbol{p}_{\boldsymbol{i}} \in \Delta_{n_{i}}$,

$$
\pi_{i}\left(\boldsymbol{p}_{*}^{1}, \ldots, \boldsymbol{p}_{*}^{i}, \ldots, \boldsymbol{p}_{*}^{\boldsymbol{N}}\right) \geq \pi_{i}\left(\boldsymbol{p}_{*}^{1}, \ldots, \boldsymbol{p}^{i}, \ldots, \boldsymbol{p}_{*}^{\boldsymbol{N}}\right)
$$

In other words, for every player $P_{i}$ the strategy $\boldsymbol{p}_{*}^{i}$ is a best response to the subprofile of other players' strategies:

$$
\forall i=1, \ldots, N, \quad \boldsymbol{p}_{*}^{i} \in B R_{i}\left(\boldsymbol{p}_{*}^{-\boldsymbol{i}}\right)
$$

A fundamental result of Nash (1951) is the following. We omit his proof, which is not constructive and based on the Brouwer fixed-point theorem.

Theorem 4 (Existence of a mixed Nash equilibrium). Let $\boldsymbol{\pi}$ be a $N$-player game in normal form. Then there exists at least one Nash equilibrium of mixed strategies.

An important notion of game theory is the relation of dominance, which can be used to eliminate irrelevant pure strategies (and hence reduce the size of the game).

Definition 11 (Dominance). Let $\boldsymbol{\pi}$ be a game given in normal form.

- A Strategy $S_{i}^{*}$ of Player $P_{i}$ strongly dominates $S_{i}^{\prime}$ iff for all strategies $S_{1}, \ldots, S_{i-1}, S_{i+1}, \ldots, S_{N}$ of the other players,

$$
\pi_{i}\left(S_{1}, \ldots, S_{i}^{*}, \ldots, S_{N}\right)>\pi_{i}\left(S_{1}, \ldots, S_{i}^{\prime}, \ldots, S_{N}\right)
$$

- A Strategy $S_{i}^{*}$ weakly dominates $S_{i}^{\prime}$ iff for all strategies $S_{-i}:=\left(S_{1}, \ldots, S_{i-1}, S_{i+1}, \ldots, S_{N}\right)$ of the other players,

$$
\pi_{i}\left(S_{i}^{*}, S_{-i}\right) \geq \pi_{i}\left(S_{i}^{\prime}, S_{-i}\right)
$$

and the inequality is strict for at least one subprofile $S_{-i}$ of other players' strategies.

- A Strategy $S_{i} \in \Sigma_{i}$ is called strongly (resp. weakly) dominant if it strongly (resp. weakly) dominates all the other available strategies $S_{i}^{\prime} \in \Sigma_{i}$.
- A Strategy $S_{i} \in \Sigma_{i}$ is called strongly (resp. weakly) dominated if there exists another strategy $S_{i}^{\prime} \in \Sigma_{i}$ that strongly (resp. weakly) dominates it.

Proposition 5. Consider a $N$-player game $\boldsymbol{\pi}$.
(i) If player $P_{i}$ has a strongly dominated strategy $S_{k}^{i}$, and $\left(\boldsymbol{p}^{\mathbf{1}}, \ldots, \boldsymbol{p}^{\boldsymbol{N}}\right)$ is a mixed Nash equilibrium, then $p_{k}^{i}=0$. In particular, $S_{k}^{i}$ cannot be part of any pure Nash equilibrium.
(ii) If player $P_{i}$ has a strongly dominant strategy $S_{k}^{i}$, and $\left(\boldsymbol{p}^{\mathbf{1}}, \ldots, \boldsymbol{p}^{\boldsymbol{N}}\right)$ is a mixed Nash equilibrium, then $p_{k}^{i}=1$. In particular, the pure strategy $S_{k}^{i}$ must be part of every pure Nash equilibrium of the game.
(iii) If player $P_{i}$ has a weakly dominated strategy $S_{k}^{i}$, then there exists a mixed Nash equilibrium $\left(\boldsymbol{p}^{\mathbf{1}}, \ldots, \boldsymbol{p}^{\boldsymbol{N}}\right)$ such that $p_{k}^{i}=0$.

Proof. (i) Assume without loss of generality that $i=1$, and that the strategy $S_{2}^{1}$ of player $P_{1}$ is strongly dominated by $S_{1}^{1}$. Let $\left(\boldsymbol{p}^{\mathbf{1}}, \ldots, \boldsymbol{p}^{\boldsymbol{N}}\right)$ be a (mixed) Nash equilibrium of the game. For all choice $[k]=\left(k_{2}, \ldots, k_{N}\right)$ of strategy indices for the other players $P_{2}, \ldots, P_{N}$, we define $S_{[k]}^{-1}=\left(S_{k_{2}}^{2}, \ldots, S_{k_{N}}^{N}\right)$ and $p_{[k]}=\prod_{i=2}^{N} p_{k_{i}}^{i}$.
With this notation, the expected payoff of player $P_{1}$ can be written as

$$
\pi_{1}\left(\boldsymbol{p}^{\mathbf{1}}, \ldots, \boldsymbol{p}^{\boldsymbol{N}}\right)=\sum_{j=1}^{n_{1}} p_{j}^{1} \underbrace{\sum_{[k]} p_{[k]} \pi_{1}\left(S_{j}^{1}, S_{[k]}^{-1}\right)}_{\alpha_{j}},
$$

where the sum over $j$ goes over the $n_{1}$ pure strategies of $P_{1}$ and the sum over $[k]$ goes over all possible ( $N-1$ )-tuples of strategies for the other players. Since $S_{2}^{1}$ is strongly dominated by $S_{1}^{1}$, for all $S_{[k]}^{-1}$ we have $\pi_{1}\left(S_{2}^{1}, S_{[k]}^{-1}\right)<\pi_{1}\left(S_{1}^{1}, S_{[k]}^{-1}\right)$. Clearly, $p_{[k]}$ must be positive for at least one index $[k]$, so we have $\alpha_{2}<\alpha_{1}$. Finally, we know that $\boldsymbol{p}_{\mathbf{1}}$ is a best response to $\left(\boldsymbol{p}^{\mathbf{2}}, \ldots, \boldsymbol{p}^{\boldsymbol{N}}\right)$. This means that $\boldsymbol{p}_{\mathbf{1}}$ maximizes $\sum_{j} p_{j}^{1} \alpha_{j}$ over $\Delta_{n_{1}}$. So $\boldsymbol{p}_{\mathbf{1}}$ cannot gives a positive weight to $\alpha_{2}<\alpha_{1}$, i.e. $p_{2}^{1}=0$.
(ii) If $S_{k}^{i}$ is dominant, then the other strategies $S_{1}^{i}, \ldots, S_{k-1}^{i}, S_{k+1}^{i}, \ldots, S_{n_{i}}^{i}$ of player $P_{i}$ are dominated. So if $\left(\boldsymbol{p}^{\mathbf{1}}, \ldots, \boldsymbol{p}^{\boldsymbol{N}}\right)$ be a (mixed) Nash equilibrium of the game, then by point (i) we know that $p_{1}^{i}=\ldots=$ $p_{k-1}^{i}=p_{k+1}^{i}=\ldots=p_{n_{i}}^{i}=0$, which implies $p_{k}^{i}=1$.
(iii) cf. Exercise 4 of the worksheet $\# 1$.

